

## E-LEAD ELECTRONIC CO., LTD.









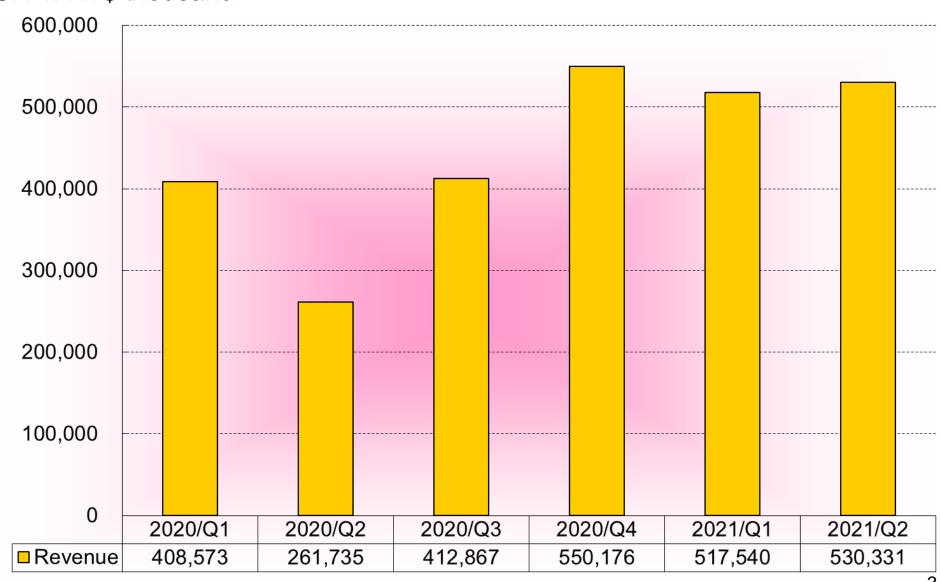
### Safe Harbor Notice

- ■E-LEAD Electronic's statement of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.
- The numbers of the presentation are prepared under IFRS.



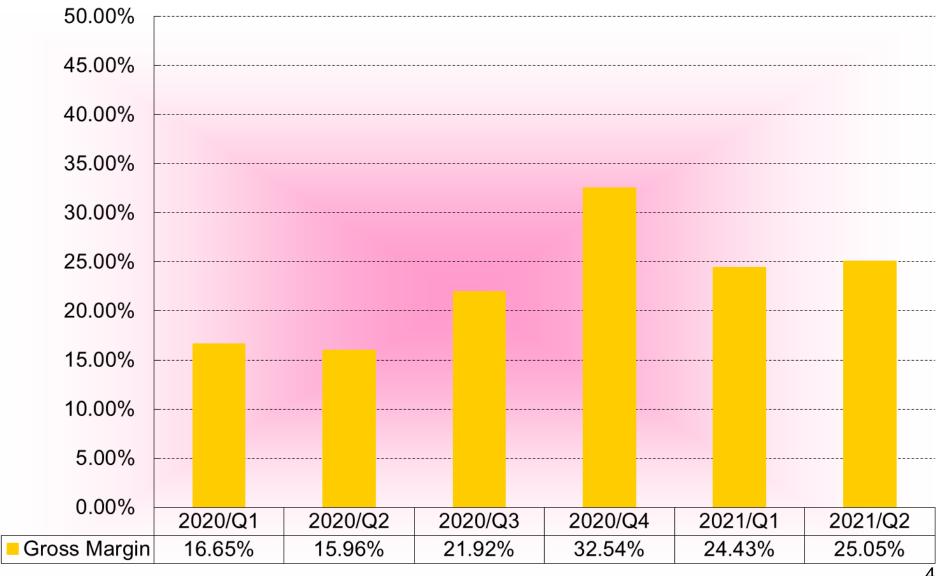
### Financial Status - Revenue



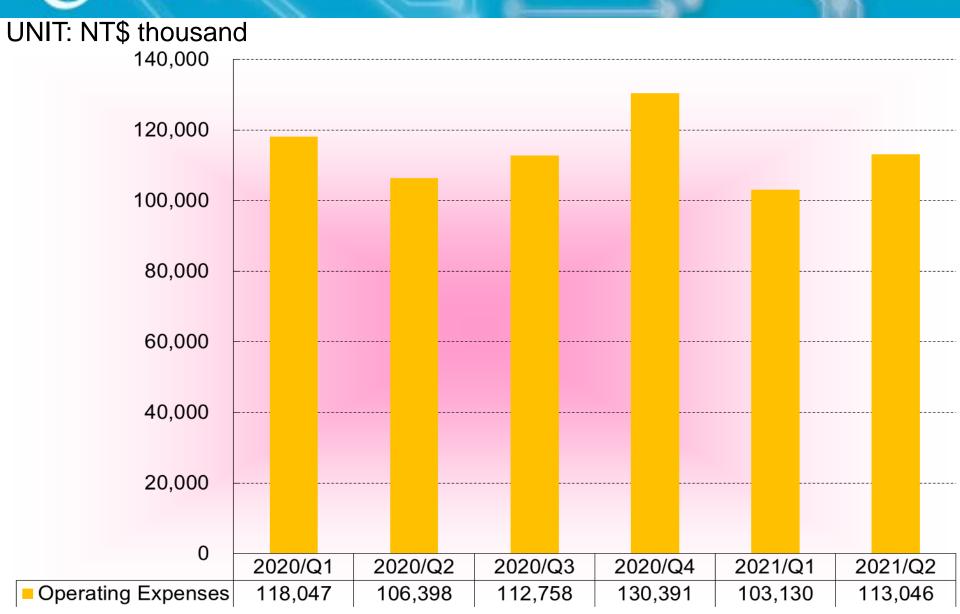




#### **Financial Status Gross Margin**

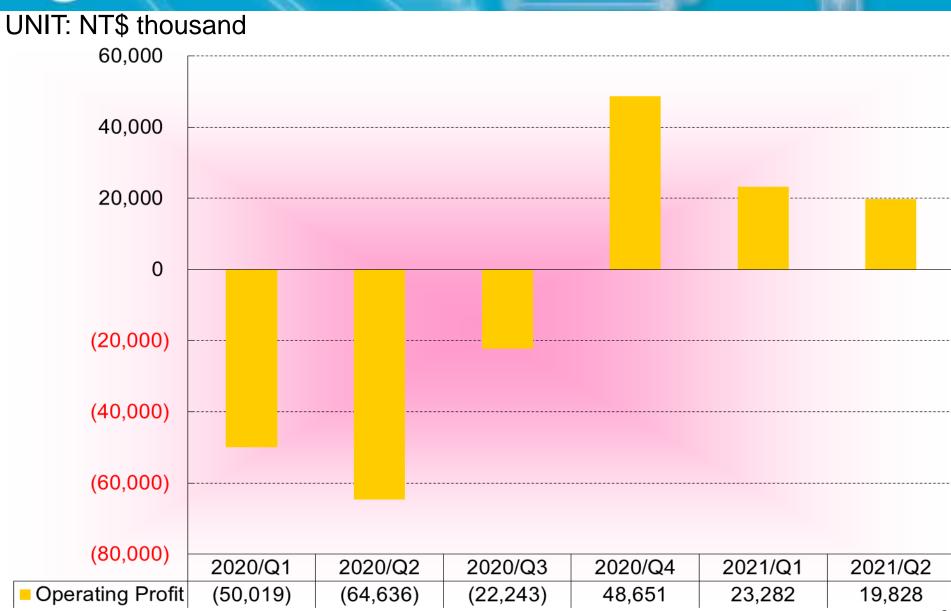


## E-LEAD Financial Status - Operating Expenses

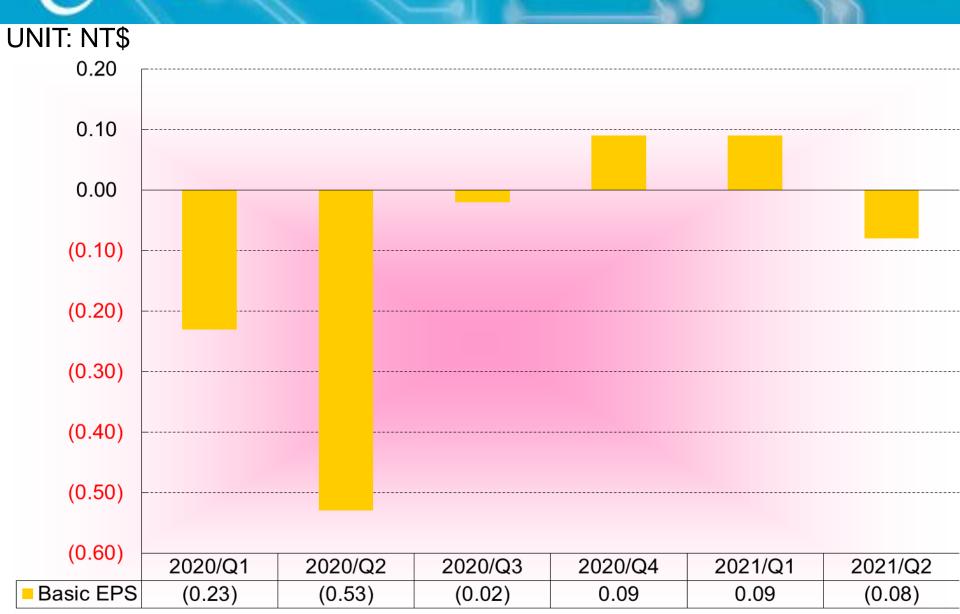




### Financial Status - Operating Profit



## ( E-LEAD Financial Status - Basic EPS





## Company Profile

#### **TAIWAN**

#### Headquarters **R&D** Center

#### R&D:

ID,ME, EE-1, EE-2

SMT line x 2 Assembly line x 8

#### Certificated:

IATF16949 ISO 26262 ISO 17025 ISO 14001 ISO 45001 VDA 6.3

FORD Q1

#### Changhua Site **Factory**

#### **Assembly line** x 10

#### Certificated:

- IATF16949
- ISO 14001
- ISO 45001

#### Chuan-Hsin Site **Optical Mirror**

#### Mirror line x 4

- Flat Mirror
- Convex Mirror
- Free Form Mirror

WHUD / AR HUD

#### **CHINA**

R&D

SMT line X 2

**HUD Circle Assembly** line x 2

Certificated:

IATF16949

ISO 14001

ISO 45001



HeadUnit · AVM · Rear Camera · **RSE · Car Wireless Charger** 

**THAILAND** 

**Assembly line** x 12

SMT line X 1

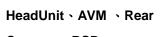
Certificated:

IATF16949

ISO 14001

ISO 45001





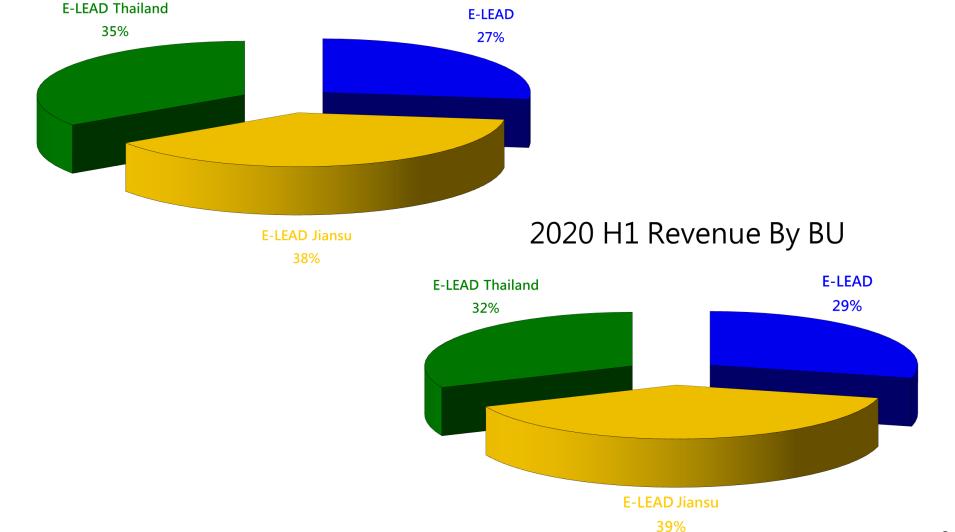
Camera . BSD . **Car Wireless Charger** 

Car **Accessories** 

**Optical** related merchandises

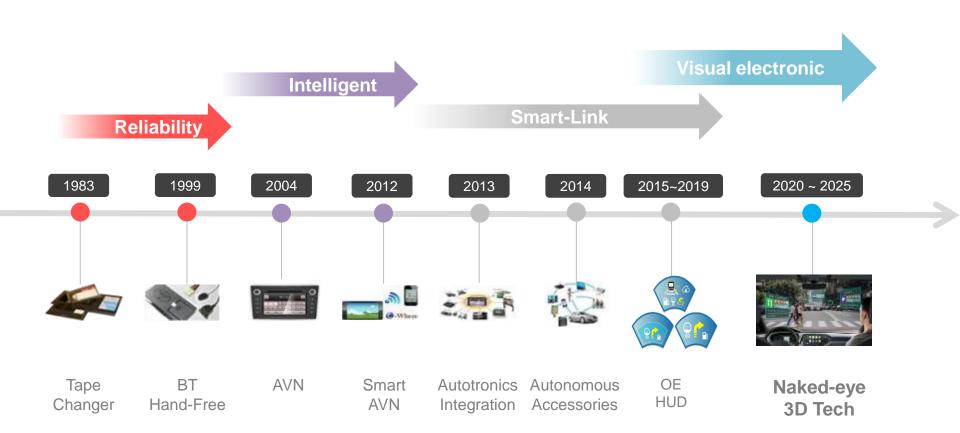
# E-LEAD 2021 H1 Revenue By BU

### 2021 H1 Revenue By BU





### **Products Development**





### Corporate Transformation

### **HeadUnit**

Product line shift to

- HUD
- ADAS
- Infotainment



Development timeframe for OEM is longer.

**OES** 



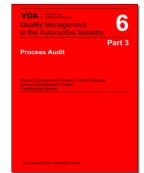
OE for Automakers

To focus on mid-term and long-term growth and effectiveness by cooperating and developing parts with automakers.

## **E-LEAD Quality System Certificate**







VDA OMC





Category	Original Issue Date	Certification(Audit) Unit
IATF 16949 (ISO/TS 16949)	May 2018 Oct. 2004	LRQA
VW 6.3 (POT Analysis)	Feb. 2017	VW
VDA 6.3 process auditor VDA6.5/PSB	Jun. 2017	VDA QMC
ISO26262 process certification	May 2018	SGS-TUV Saar
ISO 17025	Feb. 2018	TAF
Ford Q1	Jun. 2004	FORD
ISO 9001	Oct. 1999	LRQA
ISO 45001 (OHSAS 18001)	Oct. 2018 Mar. 2004	LRQA
ISO 14001	Aug. 2001	LRQA













### **Core Product**

### HUD













### **ADAS**



### **INFOTAINMENT**











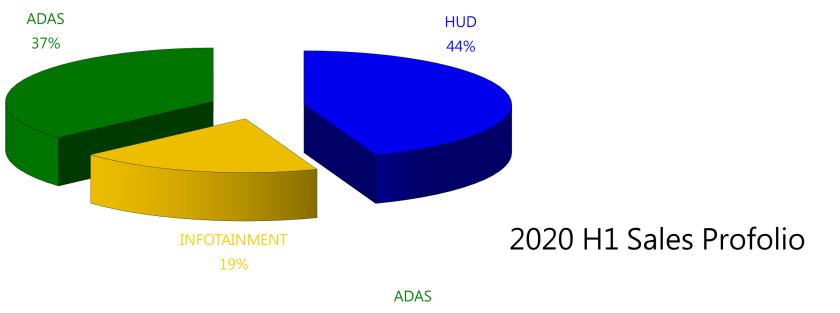


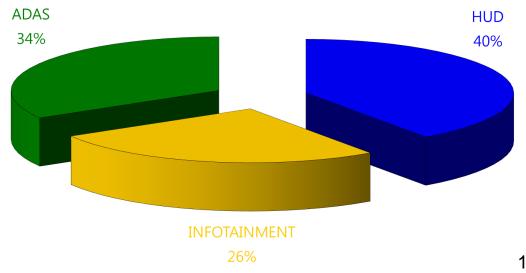




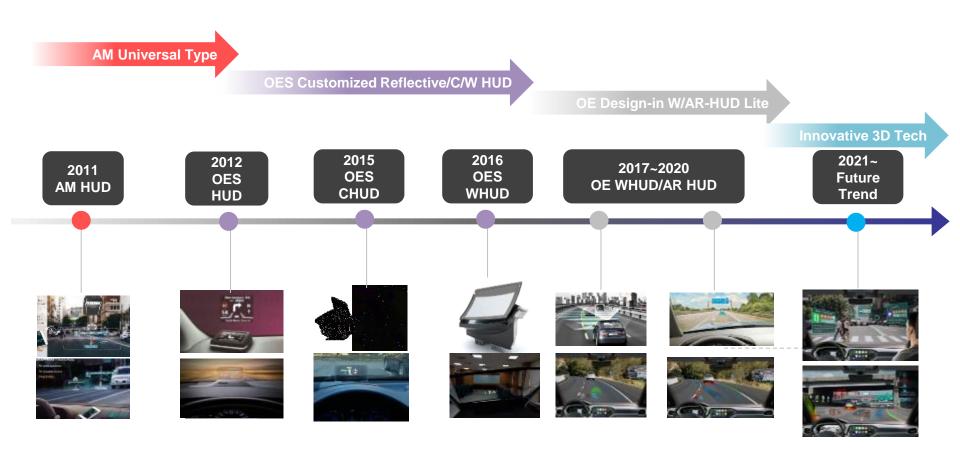
## E-LEAD 2021 H1 Sales Profolio

### 2021 H1 Sales Profolio





# **E-LEAD HUD Product Development**



## **E-LEAD HUD Sales Ranking in China**

	2020年1-12月自主+合资品牌 乘用车HUD上险搭载量				
Nippon Seiki	排名	供应商	搭载量 (辆)	市场份额	
Continental 2	1	日本精机	396765	33.31%	
	2	大陆集团	321190	26.97%	
Denso 3		电装	239170	20.08%	
E-LEAD	4	怡利电子	108377	9.10%	
	5	江苏泽景	43083	3.62%	
	6	伟世通	35319	2.97%	
	7	华阳集团	28507	2.39%	
	注:数据		W-HUD。 新车上险量、新车公告车型配置 能汽车研究院数据调研及统计。		

Source: https://mp.weixin.qq.com/s/iV\_dFFkAMvF762wJSTPUAA



### Counterpoint Report:

- The total global embedded HUD shipment will reach 15.6 million by 2025.
- Expect EVs to drive the HUD market because the adoption rate of other smart features like ADAS, connected car technology, and more, being higher than conventional cars.
- In fact, once more L4 autonomous vehicles are introduced in 2023, we expect a rise in the market penetration of HUDs.



### DATA BRIDGE Report:

- Automotive HUD market will reach an estimated valuation of USD 5.22 billion by 2027.
- Semi-automatic and electric vehicles will further create new opportunities for the growth of automotive HUD market in 2020-2027.

# **E-LEAD** HUD Market Trend

President Joe Biden took a step toward his goal of slashing greenhouse gas emissions on Thursday with an executive order aimed at making half of all new vehicles sold in 2030 electric, a move made with backing from the biggest U.S. automakers.

The 50% target, which is not legally binding, won the support of U.S. and foreign automakers, which said that achieving it would require billions of dollars in government funding.

Source: https://news.cnyes.com/news/id/4695901/

Source: https://www.reuters.com/business/autos-transportation/biden-set-target-50-evs-by-2030-industry-

backs-goal-2021-08-05/



### Forbes Report:

- Head-up displays will become more important as the central conveyor of the information that will be most crucial to drivers as the industry heads further into the era of autonomous driving.
- Head-up displays are going to be the third leg to this stool of autonomous driving and Evs.

## E-LEAD HUD in China Market

New energy vehicles have HUD by models in China:

Car Makers	Mode1	Car Makers	Mode1	Car Makers	Mode1
吉利	幾何A	領克	09	北京奔馳	EQA
	幾何C		ZERO Concept		EQB
一汽紅旗	E-HS3	Smart	HX11	廣汽本田	皓影 銳•混動e+
長城汽車	摩卡PHEV		HC11	大眾	ID. ROOMZZ
	瑪奇朵	奥迪	Q5 e-tron	上汽大眾	ID. 3
	沙龍		e-tron GT	東風日產	Ariya
	拿鐵		RS e-tron GT	凱迪拉克	LYRIQ
極狐	aS華為HI	寶馬	Х8	雷克薩斯	NX新能源
理想	X01		i4	沃爾沃	RECHARGE
威馬汽車	Maven		iX	現代	IONIQ 5
蔚來	ET7 150kWh	奔馳	EQS		

Source: public information, autohome, China Merchants Securities co. Ltd.



## E-LEAD HUD in China Market

Fuel vehicles have HUD by models in China:

Car Makers	Mode1	Car Makers	Model	Car Makers	Model
吉利	星瑞	長安汽車	CS55 PLUS 2022款	東風日產	奇駿VC-Turbo
	星越L	領克	CS11-A3	東風雪鐵龍	凡爾賽C5X
	FX11		CX11-A3	豐田	威颯
一汽紅旗	HS5	路特斯	Lambda	廣汽豐田	賽那
	Н5	長安福特	CD764	一汽豐田	皇冠陸放
	H7		CDX706		Harrier
	Н9		U625ICA	起亞	К8
華人運通	VX1	寶馬	X5	上汽奧迪	A7L
	HA1	大眾	Arteon		
恒大	LX11		蔚攬R-Line		
	LS11	一汽大眾	高爾夫GTI		

Source: public information, autohome, China Merchants Securities co. Ltd.

## E-LEAD ADAS Product Line

#### **Image Warning System**









#### **BSD**

- Blind Spot DetectionFCW
- Forward Collision Warning LDW/LKW
- Lane DepartureWarning/Keep WarningMOD
- Motion Object Detection









Parking Assist 360° Surround View

Night Vision camera Head-Up Display

Image Driver Assist

#### Radar Warning System



#### **BSD**

- Blind Spot DetectionFCW
- Forward Collision Warning LDW/LKW
- Lane DepartureWarning/Keep WarningMOD
- Motion Object Detection

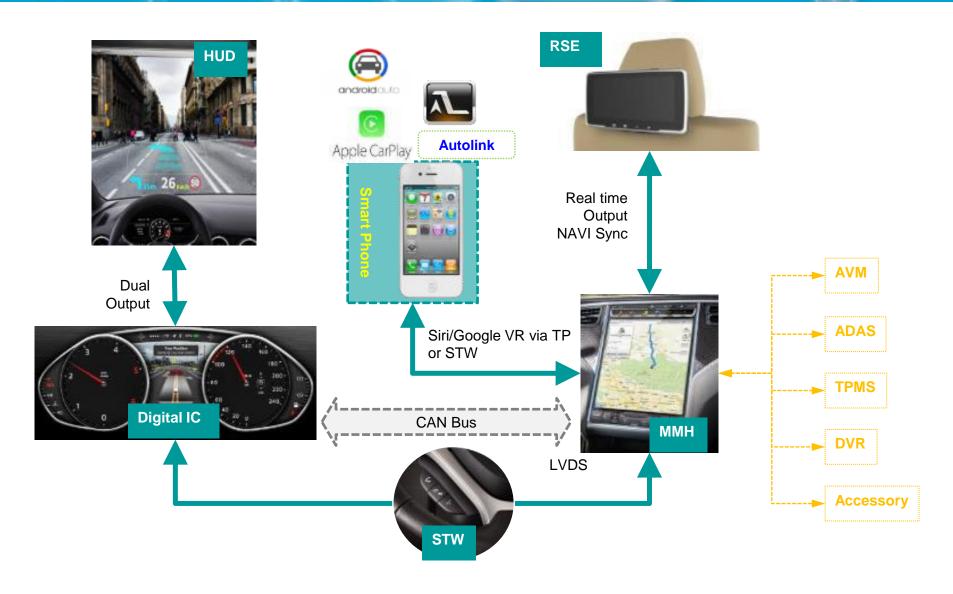


#### ACC

- -Automatic Cruise Control AEB
- -Automatic Emergency Break PA
- -Parking Assist

Autonomous Driving

# E-LEAD INFOTAINMENT Product Line





# Thank you

Q & A